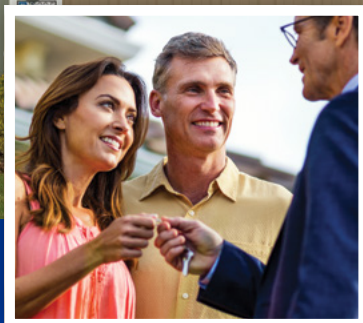


# THE NEAL HOMEOWNERSHIP JOURNEY

YOUR STEP-BY-STEP GUIDE



**NEAL**  
*Home Buying*  
EXPERIENCE

Neal Communities' unmatched integrity, personalized service, peace-of-mind and lasting value make all the difference when buying a new home. This guide will help you along the way on your journey to moving into your new home and beyond. From selecting your home, seeing it built, to our industry leading warranty services. Your complete satisfaction is at our core.

**NEAL**COMMUNITIES

Where You Live Matters

[www.nealcommunities.com](http://www.nealcommunities.com)

**NEAL**  
*Home Buying*  
EXPERIENCE

*Here is what you can expect when building your quality home with Neal Communities. Rest assured, every critical step will be guided by your Neal Team.*



## INTRODUCTION & BASICS

You begin by meeting your Neal Sales Associate. We'll guide you on all the basics, from the floor plan selection to your home site, and we'll outline, step-by-step, what to expect in the coming months.

## FAMILIARIZATION & DETAILS

During this exciting stage, you'll have the opportunity to personalize your home and then, experience the construction process with some scheduled on-site visits. You will have the chance to see the framing, plumbing and electrical work in your home during your visits and experience the award-winning quality and attention to detail that Neal offers.



## MOVE-IN & CELEBRATION

Throughout the process we'll share the progress with you up to the moment when you get to tour your finished home with your Neal Sales Associate. We'll celebrate and make sure all your expectations are exceeded. Welcome to your new Neal home.



**NEAL**  
*Home Buying*  
EXPERIENCE



## THANK YOU FOR CHOOSING NEAL COMMUNITIES

*More than 13,000 families have trusted our ability to create communities filled with life and amenities you expect and deserve, taking advantage of what beautiful Southwest Florida has to offer. Unlike other builders, we don't just build your residence – our entire team, including my family and I, live here, work here and take tremendous pride in our shared community. After all, *Where You Live Matters*, and our promise to you is to create a home and community that reflects that.*

**PAT NEAL**

Chairman Executive Committee



**2015 Professional Builder  
BUILDER OF THE YEAR**

**NEAL**COMMUNITIES

Where You Live Matters

[www.nealcommunities.com](http://www.nealcommunities.com)

Tampa/Sarasota: 1-888-720-4429 | Ft Myers/Naples: 1-855-246-4370



# YOUR NEAL HOMEOWNERSHIP JOURNEY



PLAN: \_\_\_\_\_

ELEVATION: \_\_\_\_\_

HOME SITE: \_\_\_\_\_



### 1 INTRODUCTION & BASICS

You begin by meeting your Neal Sales Associate. They will guide you on all the basics, from the plan selection to the home site, and what to expect in the coming months.

- ☐ CONTRACT SIGNED
- ☐ COMPLETE MORTGAGE APPLICATION. DUE: \_\_\_\_\_
- ☐ COMPLETE APPLICATION
- ☐ DESIGN DATES: PREVIEW \_\_\_\_\_  
SESSION \_\_\_\_\_

### 2 YOUR HOME, YOUR WAY

During this exciting step, you'll have the opportunity to personalize your home. Our Design Consultants will guide you through all the options available to make your home truly yours.

- ☐ OPTIONS CATALOG REVIEWED
- ☐ DESIGN PREVIEW COMPLETE
- ☐ DESIGN APPOINTMENT COMPLETE

### 3 BEHIND THE SCENES

Many Neal employees will be working toward setting up the construction of your home. Your Construction Manager will go over all the details and options and give the green light to our award winning construction team.

These are estimated time frames and may vary depending on a variety of factors.

- DRAFTING AND DESIGN**  
(APPROX. 2-3 WEEK DURATION)
- REVIEW AND PERMIT FROM COUNTY**  
(APPROX. 4-6 WEEKS)
- SCHEDULING TRADES AND MATERIALS**  
(APPROX. 2-3 WEEKS)

### 4 PRE-CONSTRUCTION & START

**APPROX. DURATION 4-6 MONTHS FROM BREAKING GROUND**

Your home is on its way to becoming a reality. Our team will keep you informed as we make progress. The construction and sales team will periodically share images and videos so you can follow along!

### 5 PRE-DRYWALL TOUR

Before the drywall goes up, you'll have the opportunity for a guided tour of the frame and mechanical aspects of your home. You'll experience the first walk-through of your home and you'll witness our award winning quality and attention to detail.

- ☐ TOUR APPOINTMENT DATE \_\_\_\_\_  
Remember to wear proper construction site attire
- ☐ FINANCING READY  
Ask about our Rate Lock!

### 6 NEAL QUALITY REVIEW

Before you see your new home, the Neal Team inspects it to ensure we've built a quality home with everything up to Neal standards.

- ☐ CUSTOMER CARE CALL SCHEDULED
- ☐ REVIEW COMPLETED
- ☐ OBTAINED CLOSING DATE
- ☐ INSURANCE READY



### 7 FINAL WALK-THROUGH

At last, experience your new home, learn about it and review all of the features. We'll do a complete walk-through and go over use and care of your new home.

- ☐ CONFIRMED CLOSING DATE \_\_\_\_\_

**At This Step:** We know you are eager to move into your new home. From your final walk-through until move-in we need to wrap up some important steps and paperwork. Neal will provide an estimated date.

### 7A CLOSING

The last step before you can call your new Neal dream home yours, is the closing appointment. We'll go over and sign all required contracts and forms, collect any payments and finalize any documentation required.

- ☐ APPOINTMENT DATE & LOCATION \_\_\_\_\_
- ☐ REQUIRED PAPER WORK AND VALID I.D. READY
- ☐ FINALIZE PAYMENT

### 8 WELCOME HOME

This is it, the keys to your beautiful home are here. It is time for your move and we are still at your side as you plant roots in your new Neal community. Welcome home!

- ☐ UTILITIES TRANSFERRED
- ☐ ADDRESS CHANGE COMPLETE
- ☐ NEAL SMART HOME APPOINTMENT W/GUARDIAN
- ☐ KEYS OBTAINED

### 9 30 DAY CHECK-IN

Settle in and feel comfortable. Our warranty will give you peace of mind, knowing that you have selected the best home in the best community for your lifestyle. Contact our Warranty Team to answer any questions! You'll also receive a survey about your experience.

- ☐ WARRANTY REVIEW
- ☐ SURVEY COMPLETE

### 10 11 MONTH CHECK-IN

Your journey with Neal Communities is one that lasts a lifetime. We want to ensure you make the most of your new home and community. This is an additional opportunity to provide feedback on your home, the build process and your experience with our team. Give us a call and keep an eye out for our survey.

## WE ARE HERE FOR YOU

*Your Neal Team will share this incredible journey with you. Please feel free to reach out at any step with any questions or needs.*

SALES ASSOCIATE:

DESIGN CONSULTANT:

CUSTOMER CARE:

CONSTRUCTION MANAGER: